

Business Analytics

1.1 Course Number: MT5601

1.2 Contact Hours: 40 Hours, **Credits:** 11

1.3 Semester-offered: 4th Semester

1.4 Prerequisite: Business Statistics

1.5 Syllabus Committee Member: Dr. Kavita Srivastava & Dr. Saroj Kumar Mishra

2 Objective:

- To gain an understanding of how managers use business analytics to solve business problems and to support managerial decision making.
- To make students familiar with the processes needed to develop, report, and analyze business.
- To introduce and provide some practice with core and necessary statistics concepts so that students can participate in, and lead analytics-based projects.

3 Course Content:

Unit-wise distribution of content and number of lectures

| Unit | Topics | Sub-topic | Lectures |
|------|---|---|----------|
| 1 | Overview of the course | Business Research Problems Identification, Hypotheses Formulation | 03 |
| 2 | Research Designs | Exploratory Research Design, Descriptive Research Design, Causal Research design | 05 |
| 3 | Nature of Data/Data Visualization & Data Collection Methods | Sources of Data, Importance of Data Quality, Data Categorization, Quantitative Data Collection Methods, Qualitative data Collection Methods, Data Collection Tools, Designing Questionnaire | 05 |
| 4 | Sampling Methods & Data Preparation | Probability and Non-Probability Sampling Methods, Data Cleaning, Handling incomplete or missing data, Outliers, Preparing Data for Statistical Analysis | 05 |

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|---|---------------------|---|-----------|
| 5 | Analysis of Data I | Introduction of SPSS Descriptive Analysis of Data, Parametric and Non-Parametric Test for Data Analysis Hypothesis Testing; Type 1 & II error | 05 |
| 6 | Analysis of Data II | Chi Square, T-Test, Linear Regression Analysis (Bivariate and Multiple), Correlation Analysis | 07 |
| 7 | Project Work | A group of students will be allocated a project relevant to the course, where they can apply their understanding. They will be collecting data through fieldwork, submit their research report and present their findings. Project will be a part of course evaluation. | 10 |
| | | Total | 40 |

4 Readings

4.1 Text Books:

- Business Analytics, James R. Evans, University of Cincinnati, Recent Edition Pearson

4.2 Reference Books:

- William G. Zikmund, "Business Research Methods" (Thomson Asia Pvt. Ltd.).
- D. Chawla and Neena Sondhi, "Research Methodology: Concepts and Cases" (Vikas publication)

5 Outcome of the Course:

- The course will help student to build career in data analytics.